


DRESCHER INSURANCE

JUNE 16, 2010

BUY-SELL: INSURING THE LIFE OF YOUR BUSINESS

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AS A FULL SERVICE AGENCY:

- Comprehensive product lines to meet the many insurance needs of privately owned businesses.
- Families and individuals have evolving insurance needs. We offer a complete product line with multiple insurance companies to help you meet your needs for today, and tomorrow.

Protect Your Most Valuable Asset

As a successful business owner, you have worked hard to reach your goals and it is probable that your business has become one of your most valuable assets. But, have you considered what would happen to your business and family should you unexpectedly die or become disabled?

- Do your heirs have experience operating the business on a day-to-day basis?
- Would your heirs be forced to sell the business?
- Would your heirs receive a fair price?
- Would the IRS seek a higher valuation for your business?

These are difficult questions to answer. You owe it to yourself and your family to protect your years of hard work. Through proper planning, Drescher Insurance can help secure the continuation of your business and the financial security of

your heirs.

Protect Your Business and Family with the Buy-Sell Agreement

When examining different strategies, it is important to select one that insures a smooth transition of ownership and protects your family's financial future. A buy-sell agreement can help you accomplish this goal.



A buy-sell agreement is a contract among business owners. At the loss of an owner, the business interest is transferred according to the terms of this contract. The other owners are obligated to purchase the deceased's business interest and the deceased's heirs are obligated to sell. Just take a look at what a buy-sell agreement can do for you...

Your Heirs:

- Are free of business worries and guaranteed to receive a fair price for the sale of the business interest.
- May avoid some of the delays associated with probate.

Surviving Owners:

- Will not have to worry about new and possibly unwanted partners.
- Know the purchase price of the business beforehand.
- Remain in good standing with clients and creditors through a smooth transition of ownership. Simply put, a properly funded buy-sell agreement will benefit your family, surviving owners, and creditors.

To learn more about how Drescher Insurance can help review your buy-sell agreements and succession plans, contact us today. You'll be doing right by your clients and doing well for yourself!